#### Thank You Sponsors





















Rabobank

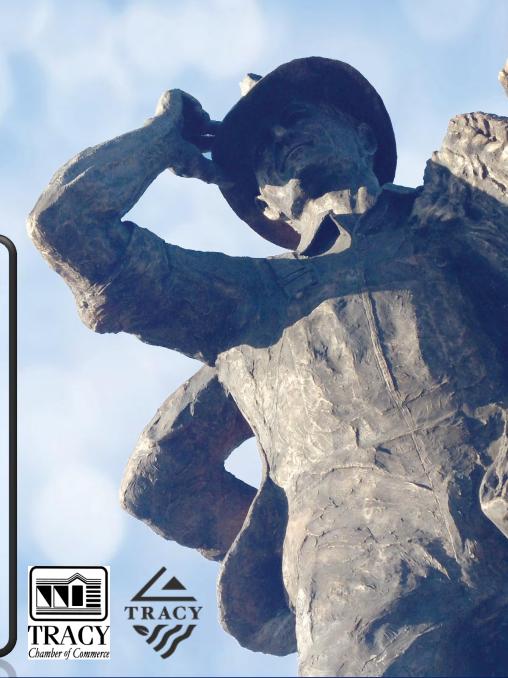
THE SURLAND COMPANIES



KAISER PERMANENTE.



# Mayor Brent Ives



#### A Journey Reflected



#### A Vision Realized



#### A 25-Year-Old Prediction

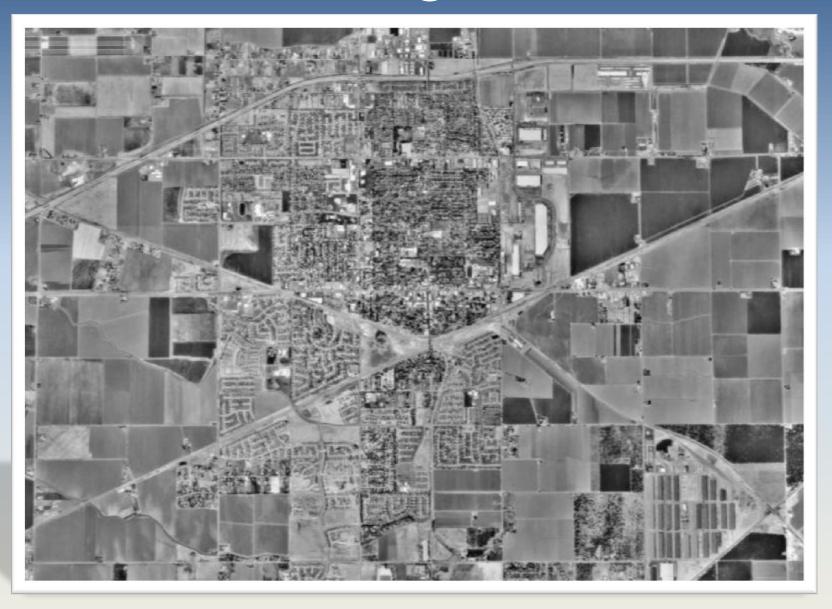


Residential Growth

#### Residential Building Boulder



#### Looking Back

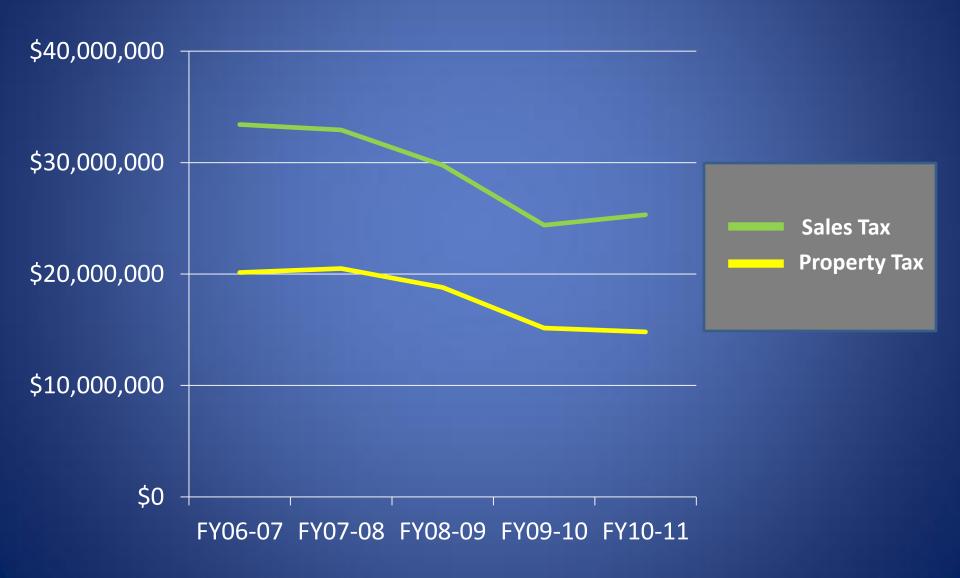




#### Overcoming Challenges



#### The Great Recession



#### Reflecting Back to Hatch New Strategy



#### 2009 Strategy for Recovery

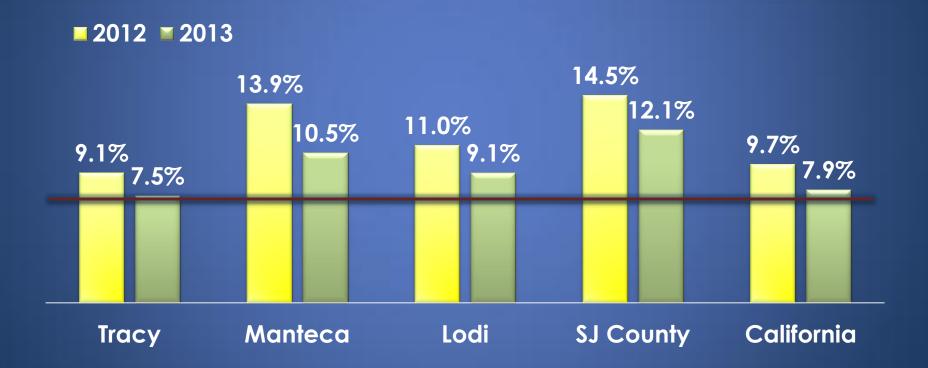
- Cut costs yet protect services
- Stimulate and support local business
- Look to the future
  - Change our bureaucratic internal processing model
  - Scrub our fee structure
  - Brand Tracy
  - Prepare and search for higher education presence
  - Proactively market Tracy
  - Prepare and partner for the development of Commercial and Industrial land

#### Tracy Today

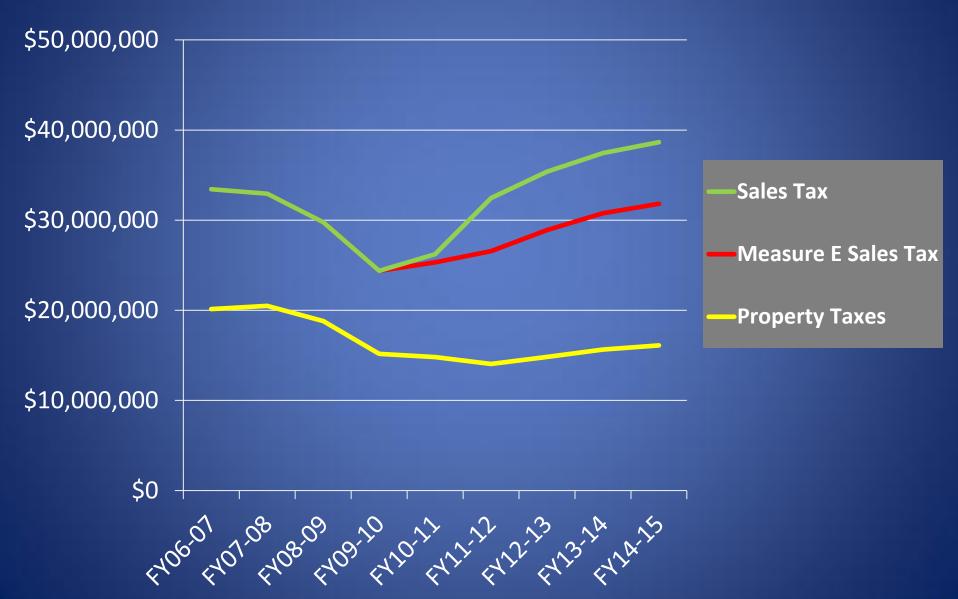


#### Signs of Improving Economy

Unemployment: 2012 – 2013 Comparison



#### Recovery



#### Silicon Valley's Newest Address? **Look East**

It is just before 5 pm on a hazy Tuesday at the Diridon transit station in + Comment Now + Follow Comments downtown San Jose. The ACE commuter train hums and rumbles as it waits in its bay. Overhead, men and women are making their way, not yet hurried, through the old WPA-built deco station lobby and down the long ramps, each stopping to punch their transit pass into a machine.

City of Tracy Approves 1,700-Acre Indus Park for More Amazon-like Facilities

POSTED ON SEPTEMBER 5, 2013 BY PUBLISHER IN COMMERCIAL. HOT LOT, INI.



#### Amazon in Tracy

Tracy's mayor says the online retailing giant will build a distribution center in Tracy.



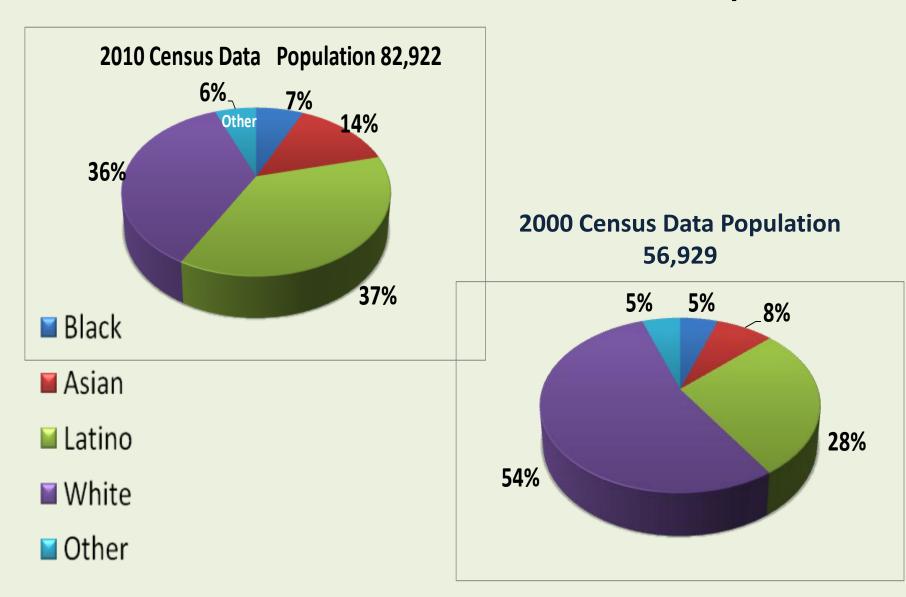
news voice sports our town advertising classifieds biz listings special sections Tracy vying for role as Silicon Valley satellite by Joel Danoy

Jun 21, 2013 | 5465 views | 6 🚳 | 116 🍓 | 😂 | 🖴

City of Tracy officials are working to capitalize on a way momentum that's poised to position the city

Thriving Tracy rides out recession

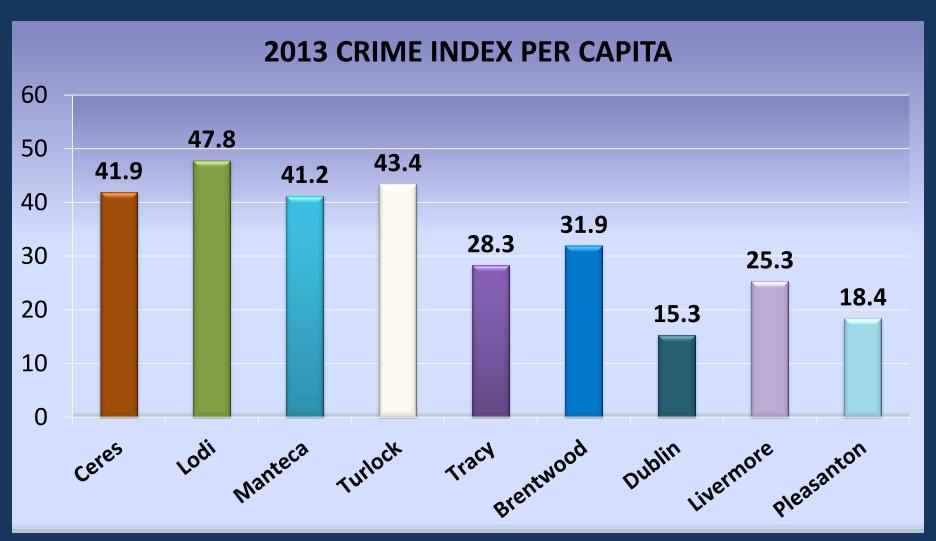
#### Diverse Community



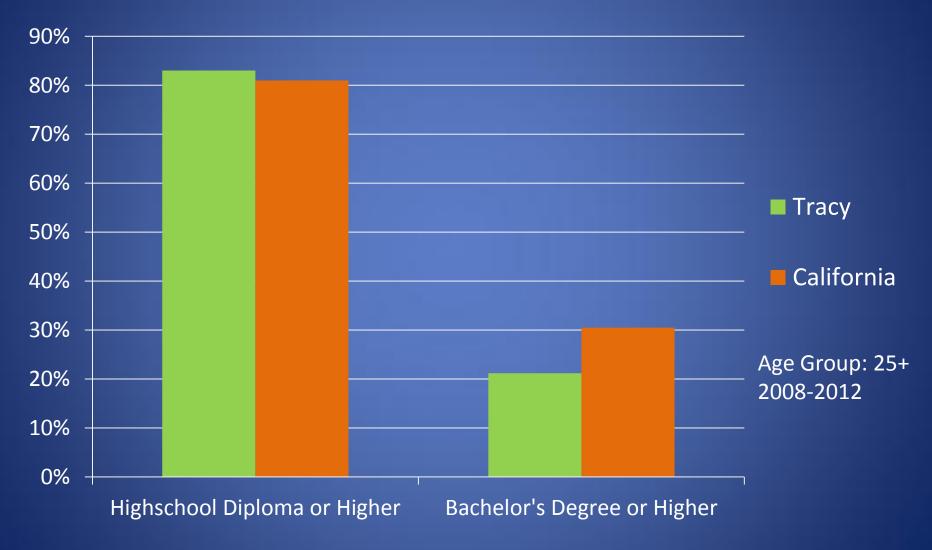
#### Average Household Income



#### Public Safety



#### Education Levels



#### Quality of Life

- High Priority in Community
- Reflective of Community Values
- History and Downtown Development
- MCYSN
- Job Creation



#### Job Progress

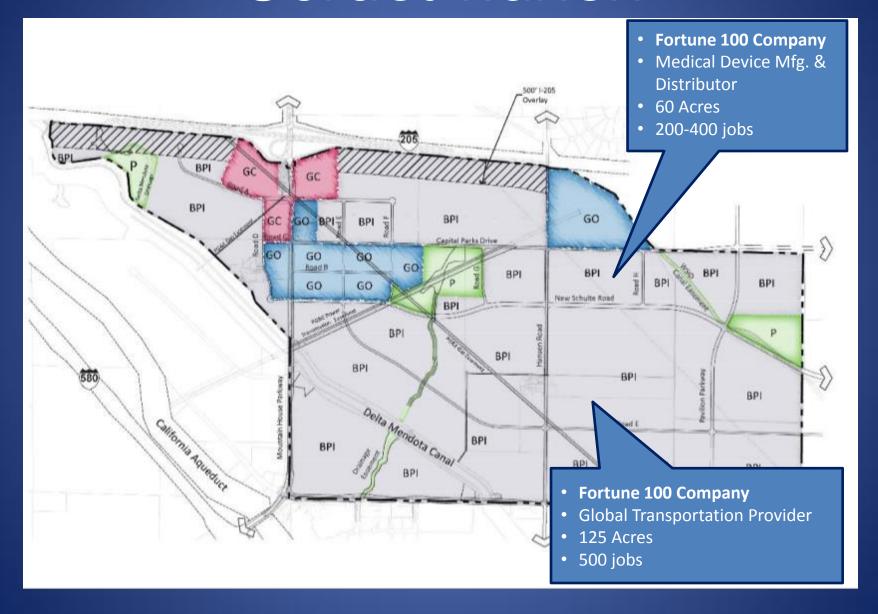
- Roughly 3,000 Jobs Created in 2013
- Manufacturing and Wholesale
- Restaurant and Entertainment Interest



#### Cordes Ranch



#### Cordes Ranch





Mia Bella's
Unique Home Decor & Gifts

Tedee Love Toga

#### ZANYTIME FITNESS.

### HomeGoods





**BARBECUE PIT** 

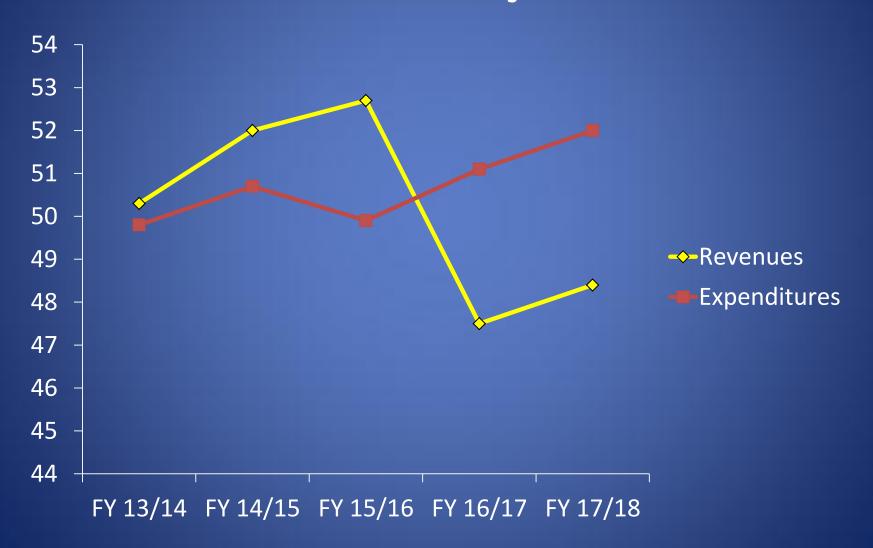


EUROPEAN WAX CENTER **FIVE GUYS** 

BURGERS and FRIES

MJ's Bar & Lounge!

## Summary of Five-Year Financial Projections



#### Budget Reduction Strategies

\$1.8 -

**Workforce Reductions** 

\$700K – City-Wide Restructuring

\$1.5M – Improved Economy

\$1M - Elimination of Non-Essential Services

\$3M - Employee PERS Cost Sharing



\$2M- Increased revenue (annexations), reduction of future liabilities

Continued efforts to establish financial reserves

#### What's Next?

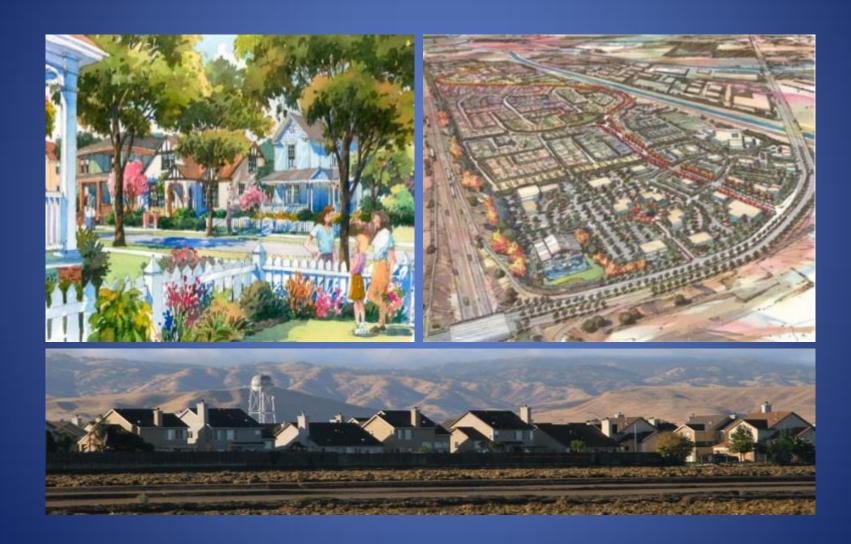


Jobs

Retail

Residential Growth

#### Residential Development









Thai. I Jasmine







CMC Commercial Metals



#### Higher Education

- Continued efforts for university attraction
- Tracy Consortium for Higher Education
  - Community initiated effort
- Accredited universities have expressed interest
- Improve local access to higher education



#### Upcoming City Projects

- Animal Shelter
- New Fire Stations
- WWTP Expansion
- 11<sup>th</sup> Street Bridge

- Aquatics Solution
- Legacy Fields
- Water Resources
- Lammers/ I-205
   Interchange



#### Looking to the Future

Connect with Residents

Consider Whole Community

Unprecedented Position

- Achieve Balance
- Maintain Focus



