



ECONOMIC DEVELOPMENT STRATEGY

Purpose: To enhance the competiveness of the City while further developing a strong and diverse economic base.

GOAL 1

Attract Head-of-Household Jobs Reflective of the City's Target Industries and those that Best Match the Skill Sets of the Local Labor Force.

OBJECTIVES

- 1. Focus business attraction efforts on identified target industries and companies that offer Head-of-Household wages.
- 2. Pursue Bay Area companies and industries with growth and expansion potential.
- 3. Foster existing business relationships to support the overall update and expansion of employment opportunities.
- 4. Enhance the development process for predictability and transparency.

GOAL 2

Attract Retail, Hotel, and Entertainment Uses that Offer Residents Quality Dining, Shopping, and Entertainment Experiences.

OBJECTIVES

- 1. Focus recruitment efforts on quality retailers who meet the desires of the community from the hotel, restaurant, shopping, and entertainment industries.
- 2. Increase the entertainment, recreational opportunities and events that draw people into Tracy.
- 3. Develop partnerships and resources to enhance and expand existing businesses.

GOAL 3

Support Higher Education and Vocational Training in the City of Tracy.

OBJECTIVES

- 1. Implement Notre Dame de Namur University Partnership Opportunity Plan.
- 2. Support efforts to develop and implement a communication and outreach strategy to promote the importance and benefits associated with higher education in the community.
- 3. Support and market vocational training resources to new and existing businesses to enhance the skill set of our local labor market.

GOAL 4

Position Tracy as the Preferred Location for Start-up Companies and Entrepreneurial Investment.

OBJECTIVES

- 1. Build a support network for small business, start-up companies and entrepreneurs.
- 2. Enhance opportunities for Silicon Valley and Bay Area start-ups to present local industry with technology based products.
- 3. Foster relationships with Silicon Valley, Bay Area industry groups, and business accelerators to identify, access and attract start-up companies.

Customer Service Honesty Excellence Respect Innovation Stewardship Hospitality